

# CURRICULUM VITAE

SANDRO CASAL

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## CONTACT DETAILS

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## CURRENT POSITION (SINCE 02/2019)

Assistant professor at Department of Economics and Management - University of Trento (Italy).

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## RESEARCH INTERESTS

Experimental and Behavioural Economics, Behavioural Finance

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## PAST POSITIONS

09/2015 – 01/2019	Postdoctoral Research Fellow, University of Milan (Italy) (Department of Economics, Management, and Quantitative Methods)
01/2015 - 08/2015	Postdoctoral Research Fellow, FAU University of Erlangen-Nuremberg (Germany) (Chair of Economic Theory, Prof. Dr. Veronika Grimm)
11/2013 - 12/2014	Research Fellow, FAU University of Erlangen-Nuremberg (Germany) (Chair of Economic Theory, Prof. Dr. Veronika Grimm)
03/2013 - 10/2013	Visiting Ph.D. Student, University of Vienna (Austria) (Department of Applied Psychology: Work, Education, Economy, Prof. Erich Kirchler)

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## QUALIFICATIONS

2018	National Scientific Qualification (Abilitazione Scientifica Nazionale) as Associate Professor sector 13/A1 – ECONOMIA POLITICA
2018	National Scientific Qualification (Abilitazione Scientifica Nazionale) as Associate Professor sector 13/A2 - POLITICA ECONOMICA
2018	National Scientific Qualification (Abilitazione Scientifica Nazionale) as Associate Professor sector 13/A3 – SCIENZE DELLE FINANZE

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## EDUCATION

12/2014	Ph.D. in Economics and Management, University of Trento.
12/2011	Certificate of Advanced Studies in Economics and Management. University of Trento.
2007-2009	MSc in Economics and Finance (with summa cum laude). University of Trento.
2003-2007	BA in Economics and Law. University of Trento.

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## ACADEMIC WRITINGS

## Publications in refereed journals

- Casal, S., Grimm, V., and Schächtele, S. (2019). Taxation with Mobile High-Income Agents: Experimental Evidence on Tax Compliance and Equity Perceptions. *Games*, 10(4).
- Casal, S., Fallucchi, F., and Quercia, S. (2019). The Role of Morals in Three-Player Ultimatum Games. *Journal of Economic Psychology*, 20: 67-69.
- Casal, S., Ploner, M., and Spröten, A.N. (2019). Fostering the best execution regime. An experiment about pecuniary sanctions and accountability in fiduciary money management. *Economic Inquiry*, 57(1): 600-616.
- Casal, S., Della Valle, N., Mittone, L., and Soraperra, I. (2017). Feedback and efficient behavior. *PLOS ONE*, 12(4).
- Casal, S., Kogler, C., Mittone, L., and Kirchler, E. (2016). Tax compliance depends on voice of taxpayers. *Journal of Economic Psychology*, 56: 141-150.
- Casal, S. and Mittone, L. (2016). Social Esteem versus Social Stigma: the role of anonymity in an income reporting game. *Journal of Economic Behavior and Organization*, 124: 55-66.
- Casal, S., Güth, W., Jia, M., and Ploner, M. (2012). Would You Mind if I Get More? An Experimental Study of the Envy Game. *Journal of Economic Behavior and Organization*, 84(3):857-865.

## Books

- Cappelletti, D., Casal, S. and Soraperra, I. (2016). *Domande ed esercizi di microeconomia con soluzioni ragionate*. Milano, Italy: McGraw-Hill Education.

## Working papers

- *Risk aversion and signalling in single and multiple-bank lending*. With Giorgia Barboni and Tania Treibich.
- *The effect of reporting multiple private information outcomes on the inclination to cheat*. With Antonio Filippin.
- *On the Transparency of Nudges: An Experiment*. With Francesco Guala and Luigi Mittone.

## TEACHING

2019	Lecturer	Subject: Public Economics Course: Economics and Management (undergraduate). Department of Economics and Management, University of Trento. Language: Italian
2019	Lecturer	Subject: Economics Course: Business Administration and Law (undergraduate). Department of Economics and Management, University of Trento. Language: Italian
2016	Lecturer	Subject: Economics Course: International Studies (undergraduate). Department of Sociology and Social Research, University of Trento. Language: Italian
2012	Teaching Assistant	Subject: Introductory economics Course: Economics and Management (undergraduate). Department of Economics and Management, University of Trento. Language: Italian
2011	Teaching Assistant	

Subject: International Corporate Finance  
 Course: Economics and Management (master). Department of Economics and Management, University of Trento.  
 Language: English

## RESEARCH GROUPS AND AFFILIATIONS

2010 – ongoing      Member of CEEL - Cognitive and Experimental Economics Laboratory at University of Trento

2015/2016          Participation in the research group (PI Prof. Luigi Mittone) for the project on “Feedback and Efficient Behaviour”, financed by Fondazione Bruno Kessler (Trento) and AEEGSI (Autorità per l'Energia Elettrica, Gas e Sistema Idrico, Rome)

2013/2015          Member of CEBID - Center for Economic Behavior and Institution Design, University of Erlangen-Nuremberg (Germany) for the project “Taxation, Social Norms, and Compliance: Lessons for Institution Design”. Organizer of the internal workshops.

## SCHOLARSHIPS

09/2015          2 + 2 years postdoctoral research fellowship  
*Department of Economics, Management, and Quantitative Methods - University of Milan (Italy).*

11/2013          2 years postdoctoral research fellowship  
*Chair of Economic Theory, FAU University of Erlangen-Nuremberg (Germany)*

10/2010          3 years full time Ph.D. scholarship  
*School of Social Sciences, University of Trento (Italy)*

## CONFERENCES AND WORKSHOPS

04/2019          The cost of cheating. *Euregio Economics Workshop 2019*. Trento, Italy.

02/2018          The cost of cheating. *SEET 2018 Workshop*. Lecce, Italy.

09/2017          The role of morals in ultimatum bargaining. *SIEP 2017*. Catania, Italy.

02/2017          The role of morals in ultimatum bargaining. *SEET 2017 Workshop*. Cagliari, Italy.

06/2016          Feedback and efficient behaviour. *DEMM seminar*. Milano, Italy.

04/2015          Fostering the Best Execution Regime - An Experiment about Pecuniary Sanctions and Accountability in Fiduciary Money Management. *NIBS Conference 2015*. Nottingham, UK.

09/2014          Your Money is in Good Hands. *Research in Behavioural Finance Conference 2014*. Rotterdam, The Netherlands.

02/2014          Your Money is in Good Hands. *Emerging Field Initiative Workshop*. Nuremberg, Germany.

05/2013          Social Esteem versus Social Stigma: The role of anonymity in a voluntary contribution game. *Florence Workshop on Behavioral and Experimental Economics*. Florence, Italy.

07/2012          Would You Mind if I Get More?. *SABE Conference*. Granada, Spain.

### *As organizer*

07/2019          6th Shadow Economy Conference: Tax Evasion and Economic Inequality. Trento, 2019

2013 – 2015      Internal workshops for the CEBID - Center for Economic Behavior and Institution Design

## COURSES AND SUMMER SCHOOLS

06/2014	Field Experiments Topics and Methodological Approaches. EBE Summer School.
08/2013	Non-parametric and Semi-parametric Methods. Essex Summer School in Social Science Data Analysis, Essex University (UK).
03/2012	Course in z-Tree programming. Department of Economics of the University of Bologna, Italy.

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## LANGUAGES

**Italian**            native

### English

Understanding (listening/reading): advanced

Writing: advanced

Speaking: advanced

### Spanish

Understanding (listening/reading): advanced

Writing: advanced

Speaking: advanced

### German

Understanding (listening/reading): basic

Writing: --

Speaking: --

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## TECHNICAL SKILLS

Statistical packages

Experimental Economics packages

Document preparation system

Other software packages

STATA, R

zTree, OTree

LateX

MsOffice

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